



Date: July 11, 2016
To: All Customers
Re: Steel Price Increase – Effective Monday, August 15, 2016

Steel costs continue to move upward and we have incurred another raw material cost increase in July. We are implementing a price increase on our steel products to be effective for all orders placed on / after Monday, August 15, 2016. Prices will increase as follows:

Painted panels:	6 %
Unpainted panels:	6 %
All trim:	3 %
Cees / Zees:	10 %

Orders received through August 12, 2016 must ship by August 26, 2016 in order to receive pre-increase pricing. We reserve the right to limit order quantities to a level that matches your historical use. Your Metal Sales Territory Manager will be able to provide you with more detail.

Thanks for your continued understanding and more importantly, your business and partnership as we manage through these market dynamics.

A handwritten signature in black ink, appearing to read 'Scott Bacon'.

Scott Bacon
VP, Sales and Marketing